



# **AIS**

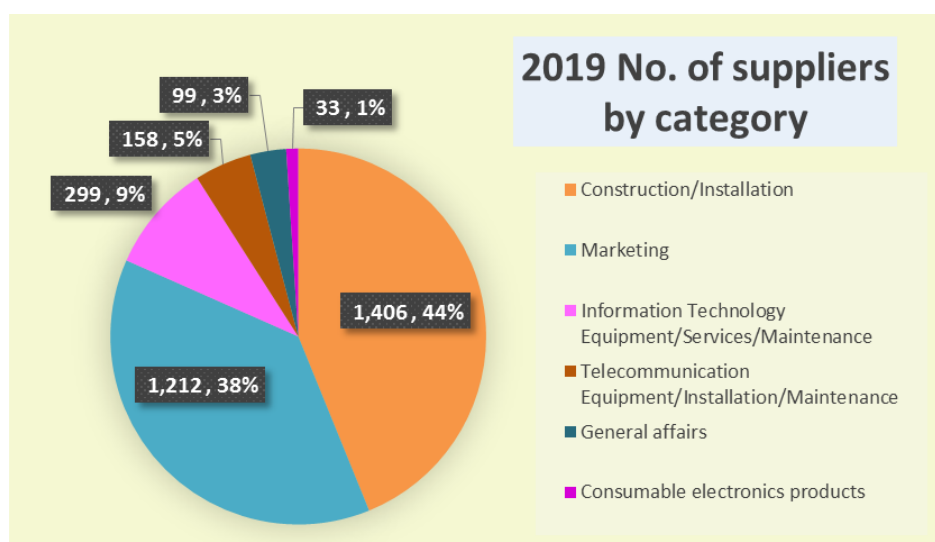
## **2019 SPEND ANALYSIS**

### 1. Tier 1 suppliers

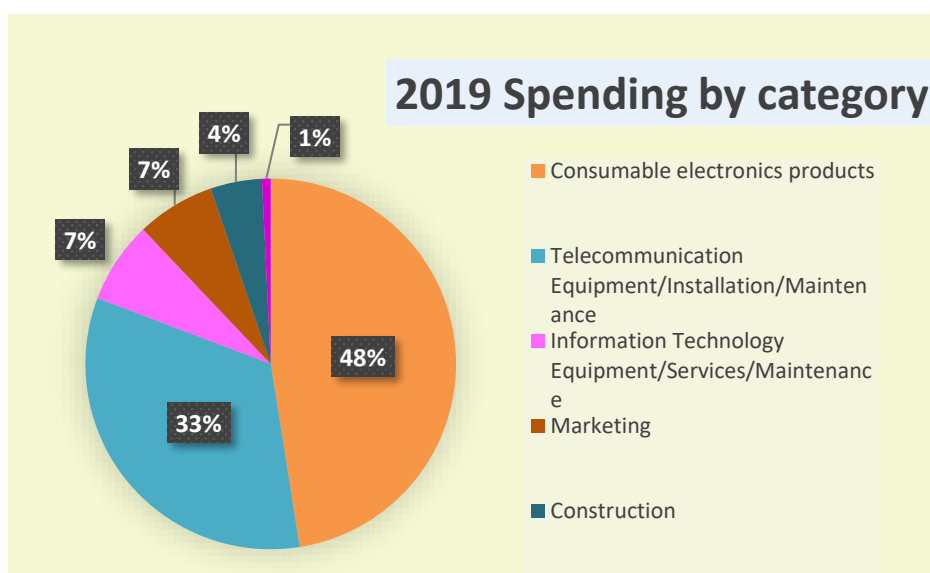
In 2019, AIS has 3,207 tier 1 suppliers and can be categorized into 6 categories with spend analysis as follows:

| Tier 1 Supplier Category                                 | No. of suppliers | Proportion in no. of total supplier | Proportion in total amount of procurement |
|--|------------------|-------------------------------------|---|
| <b>Total supplier</b>                                    | <b>3207</b>      | <b>100%</b>                         | <b>100%</b>                               |
| 1. Construction  | 1406             | 43.84%                              | 4%  |
| 2. Marketing   | 1212             | 37.79%                              | 7%  |
| 3. Information Technology Equipment/Services/Maintenance | 299              | 9.32%                               | 7%  |
| 4. Telecommunication Equipment/Installation/Maintenance  | 158              | 4.93%                               | 33%                                       |
| 5. General Affairs                                       | 99               | 3.09%                               | 1%  |
| 6. Consumable electronics products                       | 33               | 1.03%                               | 48%                                       |
| <b>Critical suppliers</b>                                | <b>81</b>        | <b>2.53%</b>                        | <b>87%</b>                                |

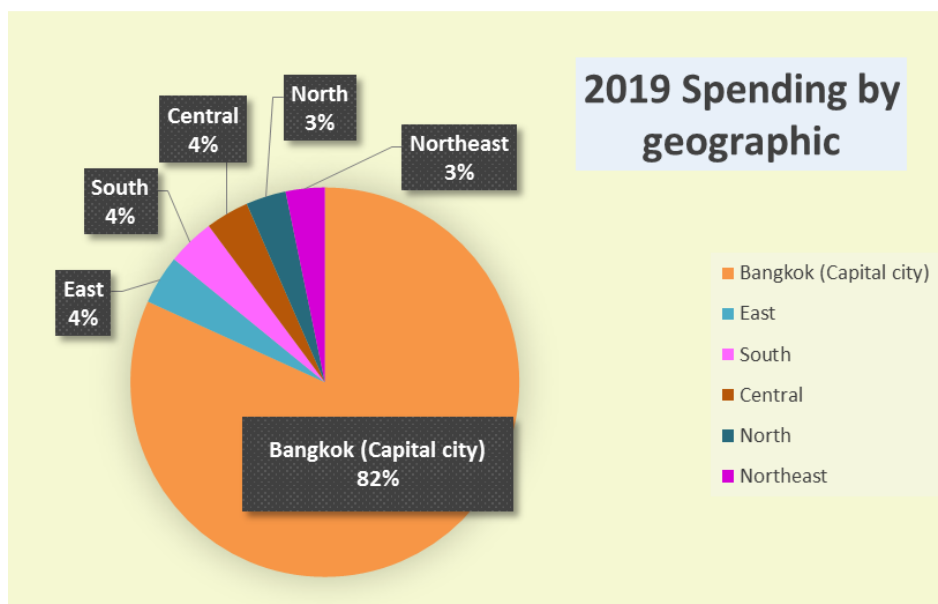
#### 1.1 2019 No. of suppliers by category



#### 1.2 2019 Spending by category



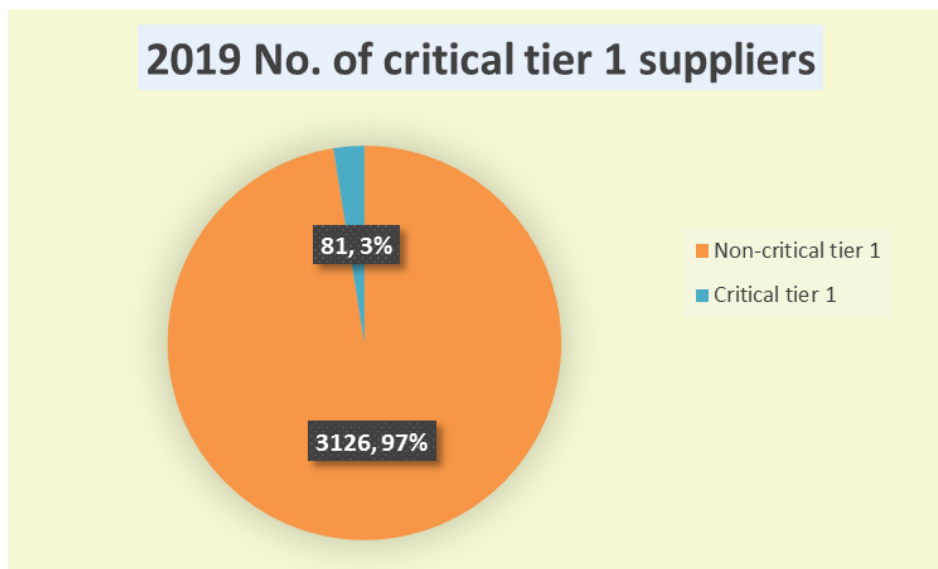
### 1.3 2019 Spending by geographic



## 2. Critical tier 1 suppliers

From 3,207 tier 1 suppliers, 81 are identified as critical suppliers, the analysis of the critical tier 1 suppliers and the spending are as follows:

### 2.1 2019 No. of critical tier 1 suppliers



## 2.2 Critical tier 1 supplier by category

